

#### WELCOME TO THE 9TH ANNUAL WANY CONFERENCE

## THE WORKSPACE INDUSTRY AT A CROSSROADS

...And What's The Right Road To Take

**Conference Host: Steelcase WorkLife Center** 

June 13, 2014 8:30 AM - 5:30 PM

## **STARRING EPISODE PRORAMMING**



THE EARLY **SHOW** 



Cendyn Spaces Jan Paape

Anchor Offices



Lori Spiess Officenters Minneapolis

Grab your coffee and bagels...To get the juices flowing, the current and two Past Presidents of the GWA share their experiences, expertise and vision of the future of Modern Serviced Workspacism.





Carolina Rendeiro Right Space

Our Workspace Industry is at a Crossroads and work-world is full of changes... and who better to help us negotiate the path forward than the visionary, frequent world traveler, past GWA President and great WANY friend: Carolina Rendeiro, who continues to masterfully stay in-step with the changing times.



**MODERN FAMILY** 



Mark Gilbreath LiquidSpace

Clarity is king as renowned workspace industry innovator Mark Gilbreath zeroes in on the Sharing Economy, Collaborative Consumption, and terms and distinctions of the expanding Family of Modern Serviced Workspace offerings.



THE VOICE



Michael Levie CitizenM Hotels



Emma Plumb 1 Million For Work Flexibility

Actually 2 'Voices'...First CitizenM Founding Partner, Michael Levie addresses whether we really know what our customers want – and are we delivering it at an effective human level? Then Emma Plumb will lend her "Voice' on work flexibility, from a trending perspective.

#### MORNING BREAK

#### WANY THANKS THE FOLLOWING DIAMOND SPONSORS FOR THEIR EXTRAORDINARY SUPPORT











#### **PRORAMMING**







Serendipity Labs



**STARRING** 

Angie O'Grady Carr Workplaces

The Modern Workspacism Movement is in high gear and exploding on many fronts. Here are two highly respected industry leaders who have managed to stay ahead of the curve and trends.

**EPISODE** 



**BONANZA** 



Caleb Parker meetingrooms.com, Search Office Space The Meeting Space market is catching fire in our Serviced Workspace Industry – and Caleb's going to tell us why, and how to jump on this Bandwagon for formidable income and gain.



**AS THE WORLD TURNS** 



Keith Warner CloudVO

...Beating Regus's World At Its Own Game.... based on a close examination of its way of doing business – and other valuable info about Virtual Office offerings is what this episode focuses on.

#### **LUNCH BREAK**

#### WELCOME TO THE 9TH ANNUAL WANY CONFERENCE

#### THE WORKSPACE INDUSTRY AT A CROSSROADS

## ...And What's The Right Road To Take **Conference Chair: Angela Olivo**

June 13, 2014

# **PRORAMMING**



**DEAL OR NO DEAL** 

**60 MINUTES** 



The Neo-Sage Group



HappyDesk, Karen Condi



**STARRING** 

Ray Lindenberg Winning Workspaces Hospitality Group

Site Resolutions

8:30 AM - 5:30 PM

OK...time to make some money – a lot more, too! Larry Sharpe is back with more secrets to increase sales and income when we return to our Serviced Workspaces ...or to whatever other business you're into, for that matter.

**EPISODE** 

In this year's WANY version of the 'UnConference' our '60 Minutes' Correspondents. featuring the most celebrated and successful Serviced Worskpace Industry consultants of the past decade, were sent out 'on assignment' with a free reign to uncover a few more valuable 'Crosssroads' signs of the times, to share with us all. Let's see what they came up with.

#### AFTERNOON BREAK

#### WANY ALSO THANKS THESE GOLD SPONSORS WHO MADE TODAY'S CONFERENCE POSSIBLE











**EMCOR** 



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Toni Freeth (IUDGE)

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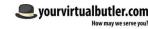
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**STARRING** 

## :: meetingrooms.com

#### **PRORAMMING**



THE VIEW

**FAMILY FEUD** 



Laura Kozelouzek Quest Workspaces



Janet Cunningham Powerspace & Services



American Executive



W@tercooler Hub Coworking - Tarrytown Scott Rae Buono



A Surprise, Special 'American Idol'



Sharon Sobon Sobon & Associates

#### **EPISODE**

This power-panel trio of highly esteemed BC/ serviced workspace executives and industry royalty bring a treasure trove of significant views, experiences and voices to share... So get ready to hear them ROAR!.

He's back...all gussied up...and better than ever! Workspace Industry dynamo Mike Howard again serves as the MC in a fun and informative audience-participation show, this year pitting two teams of Operators, and two proud nations -- the US Versus Canada -- and this is one activity that you, and everyone else in the room, will be asked to 'pre-judge'





We're almost there, folks! If you liked today, wait until you hear about the big 28th Annual GWA International Education Conference & Trade Show coming up on September 10-13 in Boca Raton...plus some very special acknowledgments.

AND NOW. OFF TO OUR COCKTAIL HOURS. COURTESY OF OUR ANGEL SPONSORS



PRIME













































Today, the Workspace Association of New York celebrates its 9th year of offering quality workspaces and services to the business community of Tri-State New York and beyond. We thank you for sharing this important milestone with us, and for your year-round support.

June 13, 2014









NYC SEMINAR AND CONFERENCE CENTER





convene.













MorningStar





REBNY





















**JUNE 13, 2014** 



8:30 AM - 5:30 PM



#### **2014 WANY OFFICERS**

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Ray Lindenberg Winning Workspaces Hospitality Group

#### **Executive Director**



Andrea Pirrotti HappyDesk **WUN Systems** 

#### Secretary



Ron Lanzo AFR Furniture Rental & Event Furnishings

### Director At Large



Layton Dodson The Office Quarters Allentown, PA

## Director At Large



Benjamin Dyett

### 2014 WANY Conference Chair



Angela Olivo Select Office Suites

#### **GWA** Board Liaison



Nick Logothetis Symphony Workplace

## THE SERVICED WORKSPACE INDUSTRY AT A CROSSROADS ...And What's The Right Road To Take

THE 9TH ANNUAL WANY CONFERENCE



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